# CONTROL DIVISION LIQUOR

**MAY 2015** 

# LIQUOR DISTRIBUTION NEWS

## **MAY HOLIDAY**

#### **MEMORIAL DAY**

### **MONDAY, MAY 25, 2015**

#### ALL STORES MUST BE CLOSED

PLEASE REFER TO YOUR PICKING CALENDAR FOR CHANGES TO YOUR PICK DATE TO ENSURE YOUR ORDER IS PROCESSED.

#### **SPECIAL ORDER PRODUCT REQUESTS**

Often times we receive requests from agents asking to remove items from their list of special order products that are on back order. Please understand, typically special order products are not stocked in the liquor warehouse. They are ordered on a case by case basis from the vendor specifically for the store that has ordered the specific product. In the event we order a special order product for a store and the store decides they do not want it, we then have a product that sits in the warehouse until, hopefully, another store requests it. In essence when you place an order for a special order product you are committing to receiving it.

If a store notifies us that they want to cancel a backorder for a special order product we will try to accommodate the agent by checking if the product has been shipped by the vendor or if we have had any other store request the product. Keep in mind we may not always be able to cancel a special order product that is on backorder for you.

Additionally, remember each time you order a special order product that is backordered it is added to the backorder list. For example, if you ordered a case of a product last week and again this week, you would now have two cases of that product on backorder. It is extremely, important you refer to your backorder list when placing your weekly orders.

Please contact our office if you have any questions regarding special order products or need assistance with the ordering process.

#### **RANKING REPORT**

Our most recent ranking report which shows the movement of products from the liquor warehouse to the agency stores is posted to our website at (revenue.mt.gov, liquor control, agency liquor stores, product information, scroll to bottom) for the period of January 2014 to December 2014. The report will be updated quarterly.

PRODUCT UPDATI

## **DISCONTINUED**

PRODUCT NAME	NABCA
DISC-SEAGRAM GIN & JUICE TROPICAL THNDR	398-063480-75
DISC-ABSOLUT GRAPEVINE VODKA	265-034002-10
DISC-A.H. HIRSCH 16 YR BOURBON	151-018610-75
DISC-RONRICO PINEAPPLE-COCONUT RUM	345-043766-75
DISC-TEMPORAL SPIRITS AQUAVIT BARRL FNSH	449-077500-37
DISC-SMIRNOFF RTD POMEGRANATE MARTINI	398-063731-75

## PRICE/PACK/NABCA CHANGES

PRODUCT NAME	NABCA	PACK	PRICE
RAIN ORGANICS CUCUMBER LIME VODKA (WAS)	290-041161-75	12	\$18.10 BOTTLE
RAIN ORGANICS CUCUMBER VODKA (NOW)			
GERMAIN-ROBIN "XO"	375-052610-75	12 (WAS)	\$78.95 BOTTLE (WAS)
		6 (NOW)	\$80.15 BOTTLE (NOW)
LEOPOLD BROS. ROCKY MTN BLKBRY LIQUEUR	470-990470-75 (WAS)	6	
	470-75386-75 (NOW)		
SOUTHERN COMFORT BLACK CHERRY 70 PF (WAS)	401-086807-75 (WAS)	12	\$15.00 BOTTLE (WAS)
SOUTHERN COMFORT BLACK CHERRY 60 PF (NOW)	401-086817-75 (NOW)		\$14.75 BOTTLE (NOW)
DISC-OLE SMOKEY WATERMELON MOONSHINE (WAS)	401-086727-75 (WAS)	12 (WAS)	\$19.00 BOTTLE (WAS)
OLE SMOKEY WATERMELON MOONSHINE (NOW)	401-086770-75 (NOW)	6 (NOW)	\$10.65 BOTTLE (NOW)
TULLAMORE DEW PHOENIX IRISH WHISKEY (WAS)	120-015908-75 (WAS)		
TULLAMORE DEW 10 YR SINGLE MALT (NOW)	120-015910-75 (NOW)		\$44.95 BOTTLE (NOW)
DISC-OLE SMOKY PEACH MOONSHINE (WAS)	401-086732-75 (WAS)	12 (WAS)	
OLE SMOKY PEACH MOONSHINE (NOW)	401-086753-75 (NOW)	6 (NOW)	
APPLETON ESTATE EXTRA JAMAICAN RUM (WAS)	305-042065-75	6	\$30.05 BOTTLE (WAS)
APPLETON ESTATE RARE BLEND 12 YR (NOW)			\$29.55 BOTTLE (NOW)
I. W. HARPER STRAIGHT BOURBON (WAS)	151-018788-75	12	\$27.95 BOTTLE (NOW)
I. W. HARPER KENTUCKY BOURBON (NOW)			
I. W. HARPER 15YR STRAIGHT BOURBON (WAS)	151-018790-75	6	\$59.95 BOTTLE (NOW)
I. W. HARPER 15YR KENTUCKY BOURBON (NOW)			

# **PRICE CHANGES**

PRODUCT NAME	NABCA	PACK	PRICE
BOMBAY ENGLISH GIN 86 PF	200-028207-10	12	\$25.30 BOTTLE (WAS)
			\$24.50 BOTTLE (NOW)
STOLI VODKA 80 PF	255-034741-05	120	\$1.75 BOTTLE (WAS)
			\$1.25 BOTTLE (NOW)
SMOKEHEAD SINGLE MALT	100-006080-75	6	\$36.70 BOTTLE (WAS)
			\$38.55 BOTTLE (NOW)
KILCHOMAN MACHIR BAY ISLAY SINGLE MALT	100-005377-75	6	\$42.35 BOTTLE (WAS)
			\$44.25 BOTTLE (NOW)
ARRAN MACHRIE MOOR SINGLE MALT	100-004140-75	6	\$49.05 BOTTLE (WAS)
			\$52.85 BOTTLE (NOW)
ARRAN SINGLE MALT 14 YR	100-004132-75	6	\$50.75 BOTTLE (WAS)
			\$54.10 BOTTLE (NOW)
ARRAN 10 YR SINGLE MALT SCOTCH	100-004145-75	6	\$35.65 BOTTLE (WAS)
			\$37.75 BOTTLE (NOW)
DRY FLY STRAIGHT BOURBON	199-027363-75	6	\$62.80 BOTTLE (WAS)
			\$59.95 BOTTLE (NOW)
DRY FLY TRITICALE WHISKEY	199-027367-75	6	\$52.30 BOTTLE (WAS)
			\$49.95 BOTTLE (NOW)
DISC-1 APPLETON ESTATE EXTRA W/GLASSES (WAS)	015-001732-75 (WAS)	6	\$30.05 BOTTLE (WAS)
APPLETON ESTATE RARE BLEND 12 YR (NOW)	305-042065-75 (NOW)	6	\$29.55 BOTTLE (NOW)
M MARASCHINO LIQUEUR	460-075883-75	6	\$18.00 BOTTLE (WAS)
			\$9.80 BOTTLE (NOW)
EL LUCHADOR ORGANIC BLANCO TEQUILA	498-087590-75	6	\$33.95 BOTTLE (WAS)
			\$36.05 BOTTLE (NOW)
123 ORGANIC BLANCO TEQUILA	498-088190-75	6	\$29.75 BOTTLE (WAS)
			\$31.85 BOTLE (NOW)
123 ORGANIC ANEJO TEQUILA	499-089631-75	6	\$42.35 BOTTLE (WAS)
			\$44.45 BOTTLE (NOW)
123 ORGANIC REPOSADO TEQUILA	499-089633-75	6	\$36.05 BOTTLE (WAS)
			\$38.15 BOTTLE (NOW)
OLE SMOKY HARLEY DAVIDSON CHARRED MNSHN	401-086712-75	6	\$21.25 BOTTLE (WAS)
			\$18.45 BOTTLE (NOW)
OLE SMOKEY SWEET TEA MOONSHINE	401-086725-75	12	\$19.00 BOTTLE (WAS)
			\$10.65 BOTTLE (NOW)

# **PRICE CHANGES (continued)**

PRODUCT NAME	NABCA	PACK	PRICE
GLEN GARIOCH 12 YR SINGLE MALT SCOTCH	100-004945-75	6	\$57.05 BOTTLE (WAS)
			\$59.95 BOTTLE (NOW)
RHETORIC KENTUCKY BOURBON	151-021230-75	6	\$69.70 BOTTLE (WAS)
			\$71.95 BOTTLE (NOW)
CASA 1921 TEQUILA CREAM	449-990511-75	6	\$22.80 BOTTLE (WAS)
			\$24.10 BOTTLE (NOW)

# **NEW PRODUCTS**

CROWN ROYAL NORTHERN HARVEST RYE	110-010828-75	12	\$29.20 BOTTLE (NEW)
SEAGRAM'S EXTRA SMOOTH VODKA (TRAV)	280-037885-75	12	\$10.35 BOTTLE (NEW)
123 ORGANIC BLANCO TEQUILA	498-088190-75	6	\$29.75 BOTTLE (NEW)
123 ORGANIC ANEJO TEQUILA	499-089631-75	6	\$42.35 BOTTLE (NEW)
123 ORGANIC REPOSADO TEQUILA	499-089633-75	6	\$36.05 BOTTLE (NEW)
EL LUCHADOR ORGANIC BLANCO TEQUILA	498-087590-75	6	\$33.95 BOTTLE (NEW)
REBEL YELL SMALL BATCH RYE WHISKEY	181-027098-75	6	\$23.15 BOTTLE (NEW)
EXOTICO REPOSADO TEQUILA	499-089443-75	12	\$14.25 BOTTLE (NEW)
EXOTICO BLANCO TEQUILA	498-087646-75	12	\$14.25 BOTTLE (NEW)
REBEL YELL SMALL BATCH RESERVE	151-021210-75	6	\$20.45 BOTTLE (NEW)
TEMPORAL SPIRITS BARREL FINISHED GIN	225-032434-37	6	\$18.00 BOTTLE (NEW)
BURNETT'S PINEAPPLE FLAVORED VODKA	290-041413-75	12	\$9.00 BOTTLE (NEW)
CALYPSO GOLD RUM (TRAV)	330-046109-17	6	\$12.95 BOTTLE (NEW)
CARUVA HORCHATA CREAM LIQUEUR	425-080054-75	12	\$14.20 BOTTLE (NEW)
ARDBEG PERPETUUM SINGLE MALT/GIFT BOX	020-000508-75	6	\$100.00 BOTTLE (NEW)
SMIRNOFF RUBY RED GRAPEFRUIT	403-077889-75	12	\$13.95 BOTTLE (NEW)
WILLETT SMALL BATCH RYE WHISKEY	181-990187-75	6	\$37.25 BOTTLE (NEW)
MAKER'S MARK CASK STRENGTH	151-019481-75	6	\$59.95 BOTTLE (NEW)
HEADFRAME ORPHAN GIRL BOURBON - PRIDE	425-080379-75	12	\$22.00 BOTTLE (NEW)
PAU MAUI HAWAIIAN VODKA	280-037227-75	12	\$23.60 BOTTLE (NEW)
CRATER LAKE SWEET GINGER VODKA	403-073397-75	12	\$22.50 BOTTLE (NEW)
THREE OLIVES BLUEBERRY FLAVORED VODKA	265-036331-75	12	\$13.35 BOTTLE (NEW)
JOSE CUERVO AUTH COCONUT PINEAPPLE MARG	398-058842-17	6	\$16.00 BOTTLE (NEW)
JOSE CUERVO ESPECIAL SILVER	498-087410-17	6	\$30.00 BOTTLE (NEW)
OLE SMOKY BIG ORANGE MOONSHINE	401-086743-75	6	\$18.45 BOTTLE (NEW)
BLUECOAT GIN 94PF	225-029410-75	6	\$26.05 BOTTLE (NEW)
SMIRNOFF SORBET LIGHT WHITE PEACH	403-077345-75	12	\$13.95 BOTTLE (NEW)

## VENDOR NEWS

SAZERAC: RAIN ORGANICS CUCUMBER LIME VODKA 290-041161-75--Same taste. "Touch of lime. Decision was made to abbreviate the name on bottle but same taste."

JIM BEAM BRANDS: SUNTORY HIBIKI 12 YR WHISKEY 130-015960-75 –Allocation for 2015 has been reached and there is no more available.

Many have wondered why Holly Toddy was missing from the holiday order form. We decided to keep Holly Toddy as a special order because some stores like to order it throughout the year. Please remind yourself to order what you need for the entire holiday season in August or September. If you wait until it is closer to the holidays, you will risk not having your order arrive before Thanksgiving.

JIM BEAM BRANDS: BOWMORE DORUS MOR SINGLE MALT SCOTCH 100-004659-75 – This product is not available at this time. There are plans to come out with Bowmore Dorus Mor III this fall. It will have the same NABCA code, but just a change in proof.

LUXCO: STOCK LIMONCE LEMON LIQUEUR 449-065435-75 - currently unavailable - We are waiting on TTB approvals for this item, and do not have an estimated availability date as yet.

DIAGEO: CAPTAIN MORGAN TATTOO RUM 320-043420-17 - OOS with no ETA.

STIRRINGS TRIPLE SEC LIQUEUR 455-066865-75 – Available to ship 5/16/15.

DIAGEO - I. W. HARPER 15YR KENTUCKY BOURBON 151-018790-75 - Available mid-May.

#### LIQUOR CONTROL DIVISION

P.O. Box 1712 Helena, MT 59624

2517 Airport Road Helena, MT 59602

**TOLL FREE: 800-332-6135** 

**EMAIL:** 

dorliquorcontrol@mt.gov

TAP ORDERS TO: https://tap.dor.mt.gov/ /#1

FAX ORDERS TO: 800-332-6135, Option 1 406-444-9918

EMAIL ORDERS TO: dorliquororders@mt.gov

FORMS TO: dorliquorcontrol@mt.gov

TAP RLD REPORTS TO: https://tap.dor.mt.gov/\_/#1

FAX RLD REPORTS TO: 800-332-6135, Option 1 406-444-9918

#### LIQUOR DISTRIBUTION TEAM

LANOR STIGEN, BUREAU CHIEF LStigen@mt.gov 406-444-5807

MICKEY CARLSON
AGENCY STORE SPECIALIST
micarlson@mt.gov
800-332-6135, Option 6
406-444-0724

JAMIE WILLIAMS, PURCHASING AGENT
JWilliams@mt.gov
800-332-6135, Option 4
406-444-4003

SHANA MARKER
PURCHASING TECHNICIAN
ShanaMarker@mt.gov
800-332-6135, Option 5
406-444-2938

MARY LOHRMAN, STORE ORDER TECHNICIAN MLohrman@mt.gov 800-332-6135, Option 2 406-444-0719

jgaughan@mt.gov 800-332-6135, OPTION 3 406-444-2909

We're on the Web: www.revenue.mt.gov

